

**Tax information**

Cloetta paid SEK 1,326m (1,177) in various taxes in 2018. These were mainly value-added tax, sugar tax and employment-related taxes. Considering the profit reported before tax, the amount of corporate income tax paid is relatively low due to the availability of tax losses carried forward. The majority of the remaining tax losses carried forward are expected to be utilized in the near future.

Tax paid in Norway and Denmark is proportionally higher due to sugar taxes.

**Customers 4**

- Total net sales amounted to SEK 6,218m. Cloetta's largest customer category is the grocery retail trade. The service trade is also a very important customer group.

**Consumers 5**

- Cloetta satisfies Munchy Moments.
- Feedback on complaints and points of view.

- In general, customers require BRC or ISO certification.
- All packaging can be sorted for waste management.

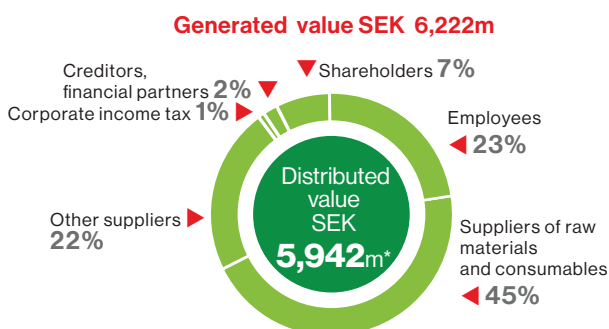
- Products of a high quality are marketed responsibly.
- Offer consumers a wide range of products.

**Profit for the year was SEK 483m**

**Shareholders**

A certain share of non-restricted equity is distributed to Cloetta's shareholders in the form of dividends, after the business has been provided with the capital necessary for continued development. For 2018 the Board of Directors (Board) has proposed an ordinary dividend of SEK 1.00 per share, which corresponds to 60 per cent of the profit for the period, to be paid in 2019. In 2018, SEK 433m was distributed to the shareholders through ordinary as well as special dividend.

**Repayment of borrowings**



\* Excluding amortization/depreciation, and profit for the year and including paid dividends.

**Economic impact**

Production and sales of Cloetta's products generate economic value that benefits its stakeholders.